



Date:  
Agent:  
Job #:

Personalization List

12/27/2019

Customer  
Address  
Neighborhood Graystone Commons  
Model The Sturbridge  
Lot #

**NOTE: All pricing is prior to start of construction**

**Community**

Qty	Item	Code	Unit Price	Total Price
1	Lot Premium	700	tbd	-
1	Public Walks where applicable	4104	-	included
1	Street trees as required on Land Dev. Plan	630	-	included

**Structural**

Qty	Item	Code	Unit Price	Total price
1	12 x 14 sun room w/o basement	4310	14,208	
1	9' high basement walls	4202	3,250	
1	9' high first floor walls	4303	2,650	
1	End Load Garage	4310	4,500	
1	Daylight basement w/o deck	4310	<b>N/A</b>	
1	Add basement to sun room	4202	2,450	
1	Custom structural item	4310	tbd	

**Exterior**

Qty	Item			
1	Add Stone veneer (psf)	4703	20 psf	
1	Add Stucco veneer (psf)	4703	13 psf	
1	Custom Siding Option	4702	1,204	
1	Elevation Option A	4310	6,995	
1	Custom elevation items	4310	tbd	

**Decks & Patios**

Qty	Item			
1	Increase concrete patio (psf)	4502	11 psf	
1	Stamped concrete in lieu of standard concrete (psf)	4502	18 psf	
1	Treated lumber deck 1st floor (psf)	4705	19 psf	
1	Composite deck w/vinyl rails 1st floor(psf)	4705	34 psf	
1	Treated lumber deck 2nd floor (psf)	4705	23 psf	
1	Composite deck w/vinyl rails 2nd floor(psf)	4705	38 psf	
1	Custom Deck or patio item	4705	tbd	

NOTE: Composite decks include hidden fastener system

**Basement**

Qty	Item		
1	Additional egress window and well	4204	1,100
1	Poly hinged egress well cover in lieu of grate	4204	290
1	Bilco door to basement	4204	4,900
1	Add powder room rough in to basement	4901	990
1	Add full bath rough in to basement	4901	1,100
1	Custom basement item	4310	tbd

**Doors and Windows**

Qty	Item		
1	Double hung windows (per window)	4401	58 per
1	Additional single hung window	4401	325
1	Additional double hung window	4401	383
1	Additional vinyl sliding door	4402	790
1	Custom door or window	4402	tbd
1	Add Velux sun tunnel	4405	900
1	Add pedestrian door to garage	4402	968

**Garage**

Qty	Item		
1	3 car garage option (custom option)	4310	varies
1	Insulate and drywall garage	5401	874
1	Trim and paint garage	580	1,006
1	Exterior keypad for garage door	4403	105
1	Install Carriage House garage doors w/o glass	4403	890
1	Custom garage item	4310	tbd

**Fireplace**

Qty	Item		
1	NDV4236I-B Fireplace with Wescott Mantle Mantle and Slate surround	550	3,705
1	Custom Fireplace option	550	tbd

**HVAC**

Qty	Item		
1	Add zone to HVAC	5002	tbd
1	Heat Pump in lieu of Natural Gas heat	5002	<b>N/C</b>
1	Add NEST thermostat	5002	650
1	Custom HVAC Option	5002	tbd

**Plumbing**

Qty	Item		
1	Add Rinnai RV65i tankless H2O heater	4903	2,275
1	Add Navien 199,000 btu tankless H2O heater	4903	3,524
1	Add basin sink (laundry tub)	4901	550
1	Add Maax Slipper tub to master bath	4904	varies
1	Custom Tile Shower (per case/selection)	5905	tbd
1	Shower door selection (glass or acrylic)	4905	tbd
1	Elongated toilets (per toilet)	4904	95 per
1	Custom Plumbing fixtures	4904	tbd
1	Add outdoor water spigot	4904	175

**Electrical**

Qty	Item		
1	Ceiling fan rough in	5102	98
1	Ceiling fan installed (per fan)	5105	195
1	Ceiling fan installed w/light kit (per fan)	5105	235
1	Additional recessed lights (per light)	5105	89
1	Add USB charging ports to outlet (per outlet)	5105	52
1	Custom electrical items	5105	tbd
1	Dimmer Switch	5105	48 per
1	LED double spotlight	5105	225

**Trim Packages**

Qty	Item		
1	1st Flr wide trim to home (5.5" base 3.25" case)	5701	1,075
1	2nd Flr wide trim to home (5.5" base 3.25" case)	5701	600
1	1st Flr Adams Trim to home	5701	1,995
1	2nd Flr Adams Trim to home	5701	1,165
1	1 piece crown (PLF)	5706	3.95 PLF
1	2 piece crown (PLF)	5706	7.25 PLF
1	Wainscoting w/chair rail (PLF)	5706	8.90 PLF
1	Levered handles-interior doors in Satin nickel	5703	22 per
1	Levered handles in ORB or Matte Black	5703	28 per
1	Install bench and pegs in mud room (+/- 6')	5706	590
1	Oak/Stained treads for stairs to 2nd floor	4302	1,499
1	Custom trim options	5706	tbd
1	ORB or Matte Black hinges and knobs (per door)	5701	14
1	Craftsmans Style Interior doors (per door)	5701	32
1	Box Newells (per selection)	5701	varies
1	Wrought iron ballusters (per selection)	5701	varies

**Kitchen Cabinetry**

Qty	Item		
1	36" wall cabinet heights	6001	445
1	42" wall cabinet heights	6001	680
1	Crown Mouldings on cabinets	6001	395

1	Custom Cabinet options	6004	tbd
1	Kitchen Island w/laminate top	6001	1,290

**Bath Cabinetry**

Qty	Item		
1	Custom vanity selection	6004	tbd

**Kitchen Counter tops**

Qty	Item		
1	Level 1 granite w/4" granite backsplash	6101	2,130
	(Level 1 Island additional)	6101	690

**Paint and coatings**

Qty	Item		
1	Custom color in flat per room	580	tbd
1	Custom color in mid sheen per room	580	tbd
1	Other custom paint item	580	tbd

**Flooring**

Qty	Item		
1	Level 1 Hardwood psf (3/8" engineered)	5903	8 psf
1	Custom Hardwood selection	5903	tbd
1	Level 1 LVP psf (Nova)	5903	6.50 psf
1	Carpet upgrade	5901	tbd
1	Custom Flooring options	5906	tbd

**Tile**

Qty	Item		
1	Tile backsplash for kitchen	6103	tbd
1	Custom tile shower	5905	tbd
1	Tile flooring per selections	5904	tbd

**Appliances**

Qty	Item		
1	Refrigerator per selection	620	tbd
1	Washer and Dryer per selection	620	tbd
1	Install Whirlpool #WFG515S0ED gas range	620	450
1	Custom appliance selection	620	tbd

**Landscaping**

Qty	Item		
1	Custom Landscaping requests	630	tbd

Personal Selection Items Total

Base Price

\$378,900.00

**Total Final Sale Price**

**\$**