



Date:
Agent:
Job #:

Personalization List

Customer
Address
Neighborhood Graystone Commons
Model Graystone
Lot #

NOTE: All pricing is prior to start of construction

Community

Qty	Item	Code	Unit Price	Total Price
1	Lot Premium	700	tbd	-
1	Public Walks where applicable	4104	-	included
1	Street trees as required on Land Dev. Plan	630	-	included

Structural

Qty	Item	Code	Unit Price	Total price
1	12 x 14 sun room w/o basement	4310	14,208	
1	9' high basement walls	4202	1,780	
1	9' high first floor walls	4303	2,280	
1	End Load Garage	4310	4,500	
1	Daylight basement w/o deck	4310	N/A	
1	Add basement to sun room	4202	2,450	
1	Custom structural item	4310	tbd	

Exterior

Qty	Item	Code	Unit Price	Total Price
1	Add Stone veneer (psf)	4703	20 psf	
1	Add Stucco veneer (psf)	4703	13 psf	
1	Custom Siding Option	4702	TBD	
1	Elevation Option	4310	varies	

Decks & Patios

Qty	Item	Code	Unit Price	Total Price
1	Increase concrete patio (psf)	4502	11 psf	
1	Stamped concrete in lieu of standard concrete (psf)	4502	18 psf	
1	Treated lumber deck 1st floor (psf)	4705	19 psf	
1	Composite deck w/vinyl rails 1st floor(psf)	4705	34 psf	
1	Treated lumber deck 2nd floor (psf)	4705	23 psf	
1	Composite deck w/vinyl rails 2nd floor(psf)	4705	38 psf	
1	Custom Deck or patio item	4705	tbd	

NOTE: Composite decks include hidden fastener system

Basement

Qty	Item		
1	Additional egress window and well	4204	1,100
1	Poly hinged egress well cover in lieu of grate	4204	290
1	Bilco door to basement	4204	4,900
1	Add powder room rough in to basement	4901	990
1	Add full bath rough in to basement	4901	1,100
1	Custom basement item	4310	tbd

Doors and Windows

Qty	Item		
1	Double hung windows (per window)	4401	58 per
1	Additional single hung window	4401	325
1	Additonal double hung window	4401	383
1	Additonal vinyl sliding door	4402	790
1	Custom door or window	4402	tbd
1	Add Velux sun tunnel	4405	900
1	Add pedestrian door to garage	4402	968

Garage

Qty	Item		
1	3 car garage option (custom option)	4310	varies
1	Insulate and drywall garage	5401	874
1	Trim and paint garage	580	1,006
1	Exterior keypad for garage door	4403	105
1	Install Carriage House garage doors w/o glass	4403	890
1	Custom garage item	4310	tbd

Fireplace

Qty	Item		
1	NDV4236I-B Fireplace with Wescott Mantle Mantle and Slate surround	550	3,705
1	Custom Fireplace option	550	tbd

HVAC

Qty	Item		
1	Add zone to HVAC	5002	tbd
1	Heat Pump in lieu of Natural Gas heat	5002	N/C
1	Add NEST thermostat	5002	650
1	Custom HVAC Option	5002	tbd

Plumbing

Qty	Item		
1	Add Rinnai RV65i tankless H2O heater	4903	2,275
1	Add Navien 199,000 btu tankless H2O heater	4903	3,524
1	Add basin sink (laundry tub)	4901	550
1	Add Maax Slipper tub to master bath	4904	varies
1	Custom Tile Shower (per case/selection)	5905	tbd
1	Shower door selection (glass or acrylic)	4905	tbd
1	Elongated toilets (per toilet)	4904	95 per
1	Custom Plumbing fixtures	4904	tbd
1	Add outdoor water spigot	4904	175

Electrical

Qty	Item		
1	Ceiling fan rough in	5102	98
1	Ceiling fan installed (per fan)	5105	195
1	Ceiling fan installed w/light kit (per fan)	5105	235
1	Additional recessed lights (per light)	5105	89
1	Add USB charging ports to outlet (per outlet)	5105	52
1	Custom electrical items	5105	tbd
1	Dimmer Switch	5105	48 per
1	LED double spotlight	5105	225

Trim Packages

Qty	Item		
1	Add "wide trim to home" (5.5" base 3.25" case)	5701	892
1	Add Adams Trim to home	5701	1,748
1	1 piece crown (PLF)	5706	3.95 PLF
1	2 piece crown (PLF)	5706	7.25 PLF
1	Chair rail (PLF)	5706	4.25 PLF
1	Wainscoting w/chair rail (PLF)	5706	8.90 PLF
1	Levered handles-interior doors in Satin Nickel	5703	22 per
1	Levered handles in ORB or Matte Black	5703	28 per
1	Install bench and pegs in mud room (+/- 6')	5706	590
1	Oak/Stained treads for stairs to 2nd floor	4302	1,499
1	Custom trim options	5706	tbd
1	ORB or Matte Black hinges and knobs (per door)	5701	14
1	Craftsmans Style Interior doors (per door)	5701	32
1	Box Newells (per selection)	5701	varies
1	Wrought iron ballusters (per selection)	5701	varies

Kitchen Cabinetry

Qty	Item		
1	36" wall cabinet heights	6001	465
1	42" wall cabinet heights	6001	835
1	Crown Mouldings on cabinets	6001	395
1	Custom Cabinet options	6004	tbd
1	Kitchen Island w/laminate top	6001	1,750

Bath Cabinetry

Qty	Item		
1	Custom vanity selection	6004	tbd

Kitchen Counter tops

Qty	Item		
1	Level 1 granite w/4" granite backsplash	6101	2,710
1	(Level 1 Island additional)	6101	760

Paint and coatings

Qty	Item		
1	Custom color in flat per room	580	tbd
1	Custom color in mid sheen per room	580	tbd
1	Other custom paint item	580	tbd

Flooring

Qty	Item		
1	Level 1 Hardwood psf (3/8" engineered)	5903	8 psf
1	Custom Hardwood selection	5903	tbd
1	Level 1 LVP psf (Nova)	5903	6.50 psf
1	Carpet upgrade	5901	tbd
1	Custom Flooring options	5906	tbd

Tile

Qty	Item		
1	Tile backsplash for kitchen	6103	tbd
1	Custom tile shower	5905	tbd
1	Tile flooring per selections	5904	tbd

Appliances

Qty	Item		
1	Refrigerator per selection	620	tbd
1	Washer and Dryer per selection	620	tbd
1	Install Whirlpool #WFG515S0ED gas range	620	450
1	Custom appliance selection	620	tbd

Landscaping

Qty	Item		
1	Custom Landscaping requests	630	tbd

Personal Selection Items Total

Base Price

Total Final Sale Price

\$307,900.00

\$